

2016 POLITICAL FALL SPENDING ETHI-POL-BAYH U.S. SENATE INDIANA-DEMOCRAT

CONTRACT NUMBER	DATES OF CONTRACT	# OF SPOTS	GROSS OWED	TOTAL (15%) COMMISSION	NET COST	PROD. COSTS	NET OWED	NET RECEIVED	DIFF IN TOTALS
904342	7/15-7/21	7	\$ 1,140.00	\$ 171.00	\$ 969.00		\$ 969.00	\$ 969.00	
907238	7/22-7/28	7	\$1,140.00	\$ 171.00	\$ 969.00		\$ 969.00	\$ 969.00	
910828	7/29-8/4	9	\$1,590	\$ 238.50	\$ 1,351.50		\$ 1,351.50	\$ 1,351.50	
913478	8/5-8/8	4	\$540	\$ 81.00	\$ 459.00		\$ 459.00	\$ 459.00	
915553	8/9-8/15	5	\$ 1,020.00	\$ 153.00	\$ 867.00		\$ 867.00	\$ 867.00	
918542	8/16-8/22	6	\$ 1,270.00	\$ 190.50	\$ 1,079.50		\$ 1,079.50	\$ 1,079.50	
921149	8/23-8/29	8	\$ 1,720.00	\$ 258.00	\$ 1,462.00		\$ 1,462.00	\$ 1,462.00	
925075	8/30-9/5	6	\$ 1,270.00	\$ 190.50	\$ 1,079.50		\$ 1,079.50	\$ 1,079.50	
919621	9/6-9/12	15	\$ 2,485.00	\$ 372.75	\$ 2,112.25		\$ 2,112.25	\$ 2,112.25	
919633	9/10-9/19	16	\$ 2,735.00	\$ 410.25	\$ 2,324.75		\$ 2,324.75	\$ 2,324.75	
			\$ 2,960.00		\$ 2,516.00		\$ 2,516.00	\$ 2,516.00	
919708	9/20-9/26	24	\$ 3,865.00	\$ 579.75	\$ 3,285.25		\$ 3,285.25	\$ 3,285.25	credit of
			\$ 3,715.00	\$ 557.25	\$ 3,157.75		\$ 3,157.75	\$ 3,285.25	\$ 127.50

919725	10/4-10/10	24	\$ 5,090.00	\$	763.50	\$ 4,326.50	\$ 4,326.50	\$ 4,326.50	
919730	10/11-10/17	36	\$ 5,790.00	\$	868.50	\$ 4,921.50	\$ 4,921.50	\$ 4,794.00	used above credit
919740	10/18-10/24	34	\$ 5,065.00	\$	759.75	\$ 4,305.25	\$ 4,305.25	\$ 4,305.25	
919745	10/25-10/31	31	\$ 6,890.00	\$	1,033.50	\$ 5,856.50	\$ 5,856.50	\$ 5,856.50	
			\$ 9,890.00	\$	1,483,050.00	\$ 8,406.50	\$ 8,406.50	\$ 2,550.00	

TOTALS

CHECK #

65378

65510

65622

credit

card

pmnt

credit

card

pmnt

credit

card

pmnt

credit

card

pmnt

credit

card

pmnt

credit

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CONTRACT

ETHI
800 Ohio Street
Terre Haute, IN 47807
(812) 232-9481

<u>Contract / Revision</u> 919745 /		<u>Alt Order #</u> 25268132
<u>Product</u> Political		
<u>Contract Dates</u> 10/25/16 - 10/31/16		<u>Estimate #</u> 4861
<u>Advertiser</u> POL/Bayh US Senate IN (D)		<u>Original Date / Revision</u> 10/26/16 / 10/26/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> ETHI	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> 9915780	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> IN5252/SP2893/TO824		<u>Advertiser Ref</u>

And:

Buying Time
650 Massachusetts Avenue NW
Suite 210
Washington, DC 20001-3796
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	ETHI	10/25/16	10/31/16	M-F 4p-5p	M-F 4p-5p		:30				NM	10	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-2222--				8	\$35.00				
Week:		10/31/16	11/06/16	2-----				2	\$35.00				
D 2	ETHI	10/30/16	10/30/16	News 10 on Fox Su	10p-1030p		:30				NM	0	\$0.00
3	ETHI	10/27/16	10/31/16	News 10 on Fox	10p-1030p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	---1---				1	\$250.00				
Week:		10/31/16	11/06/16	1-----				1	\$250.00				
4	ETHI	10/30/16	10/30/16	Su 10p-11p	10p-11p		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S				2	\$70.00				
D 5	ETHI	10/29/16	10/29/16	Sa 10p-11p	10p-11p		:30				NM	0	\$0.00
6	ETHI	10/27/16	10/31/16	M-F 1030p-11p	M-F 1030p-11p		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	---2---				2	\$150.00				
Week:		10/31/16	11/06/16	1-----				1	\$150.00				
7	ETHI	10/29/16	10/29/16	College Football	College Football		:30				NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S-				2	\$125.00				
8	ETHI	10/30/16	10/30/16	NFL Regular Season Game	NFL Regular Season		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S				2	\$300.00				
D 9	ETHI	10/30/16	10/30/16	Su 11a-12p	11a-12p		:30				NM	0	\$0.00
10	ETHI	10/30/16	10/30/16	NFL Regular Season Game	NFL Regular Season		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----S				2	\$300.00				
N 11	ETHI	10/25/16	10/30/16	World Series	World Series		:30				NM	14	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-22-442				14	\$500.00				
D 12	ETHI	10/27/16	10/27/16	M-F 2p-3p	M-F 2p-3p		:30				NM	0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



ETHI
800 Ohio Street
Terre Haute, IN 47807
(812) 232-9481

Contract / Revision	Alt Order #
919745 /	25268132

Contract Dates	Product	Estimate #
10/25/16 - 10/31/16	Political	4861

Advertiser	Original Date / Revision
POL/Bayh US Senate IN (10/26/16 / 10/26/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
Totals								0.00				37	\$9,890.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/30/16	33	\$9,420.00	(\$1,413.00)	\$8,007.00
10/31/16 - 10/31/16	4	\$470.00	(\$70.50)	\$399.50
Totals	37	\$9,890.00	(\$1,483.50)	\$8,406.50

Signature: _____ **Date:** _____

2550

(* Line Transactions: N = New, E = Edited, D = Deleted)

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125 West 55th St
New York, NY 10019

Contract # 25268132 **Changes as of:** 10/25/2016 at 3:33 PM **Version:** Highlighting Revision 8

CPE: 779/789/4861 **Flight:** 10/25/16 - 10/31/16 **Station:** ETHI

Agency: BUYING TIME, LLC **Advertiser:** Bayh US Senate IN **Market:** Terre Haute

AVE NW **Product:** Political **Office:** WASHINGTON

Suite 210 **Agency Order #:** 5295853 **Buyer:** Herrick, Cathie

Washington, DC 20001 **Salesperson:** BEN WILLMETH **202-872-5880** **Primary Demo:** Adults 35+

Con Type: POLITICAL/VOTE **Assistant:** BEN WILLMETH **202-872-5880** **Total Spots:** 37

Comments: added in 6x World Series on In 11 **Add = \$3000** **Rev tot = \$9890** **Total CPP:** \$0.00

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/25 - 10/31							Total Spots	Total \$	CPP	GRP
							10/25	10/26	10/27	10/28	10/29	10/30	10/31				
1	Tu-F, M 4p-5p		Harry Connick Jr.	\$35.00	0	30	2	2	2	2	0	0	2	10	\$350.00	\$0.00	0.0
2	Su 10p-10:30p		News 10 On FOX	\$200.00	0	30	0	0	0	0	0	0	0	0	\$0.00	\$0.00	0.0
3	Tu-F, M 10p-10:30p		News 10 On FOX	\$250.00	0	30	0	0	1	0	0	0	1	2	\$500.00	\$0.00	0.0
4	Su 10:30p-11p		Sports 10 Instant Replay	\$70.00	0	30	0	0	0	0	0	2	0	2	\$140.00	\$0.00	0.0
5	Sa 10:30p-11p		Hollywood Today	\$70.00	0	30	0	0	0	0	0	0	0	0	\$0.00	\$0.00	0.0
6	Tu-F, M 10:30p-11p		Access Hollywood	\$150.00	0	30	0	0	2	0	0	0	1	3	\$450.00	\$0.00	0.0
7	Sa 12n-4p		NCAA Ftbll	\$125.00	0	30	0	0	0	0	2	0	0	2	\$250.00	\$0.00	0.0
8	Su 1p-4:25p		NFL GAME II	\$300.00	0	30	0	0	0	0	0	2	0	2	\$600.00	\$0.00	0.0
9	Su 9:30a-1p		NFL GAME I - London	\$300.00	0	30	0	0	0	0	0	2	0	2	\$600.00	\$0.00	0.0
REV+ 11	Tu-W, F-Su 7p-10p		World Series	\$500.00	0.0	30	2	2	0	2	2	0	2	14	\$7,000.00	\$0.00	0.0
TOTALS:							4	4	0	2	4	0	4	37	\$9,890.00	\$0.00	0.0

10-25-16

919745

KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25268132	Changes as of: 10/25/2016 at 3:33 PM	Version: Highlighting Revision 8	Total \$: \$9,890.00
CPE: 779789/4861	Flight: 10/25/16 - 10/31/16	Station: ETHI	Total Spots: 37
Agency: BUYING TIME, LLC	Advertiser: Bayh US Senate IN	Market: Terre Haute	Total CPP: \$0.00
650 Massachusetts AVE NW Suite 210 Washington, DC 20001	Product: Political	Office: WASHINGTON	
Agency Order #: 5295853	Buyer: Herrick, Cathie	Primary Demo: Adults 35+	Total GRP:
Salesperson: BEN WILMETH 202-872-5880	Con Type: POLITICAL/NOTE	Assistant: BEN WILMETH 202-872-5880	Separation:

Special Instructions		Order Level Comments	
Date/Time	Added by	Comment	
10/25/16 3:33 PM	BEN WILMETH	Add = \$3000 Rev tot = \$9890 revised order.	
10/24/16 6:19 PM	CAROLYN ALLAIRE	In 5, 1x na.mg on ln 4 In 6, 1x na. mg by adding another spot in 6.ncir Ben - spot on line 5 n/a due to world series, can add additional spot on line 4. spot on line 6 n/a on 10/28 due to world series, can add additional same line on 10/27.	
10/24/16 10:57 AM	Tammy Terry	please advise. thanks - tammy ADD/Revision	
10/22/16 6:09 PM	BEN WILMETH	ADD = 3280 Rev tot = \$6890 ADD/Revision	
10/22/16 6:09 PM	BEN WILMETH	ADD = 3280 Rev tot = \$6890 ADD/Revision	
10/22/16 6:09 PM	BEN WILMETH	ADD = 3280 Rev tot = \$6890 revised order.	
09/29/16 4:26 PM	CAROLYN ALLAIRE	Lns and spots out of MLB. In 3, 3x na In 6, 1x na In 10, 1x na In 5, 1x na.	
09/29/16 3:06 PM	Tammy Terry	Ben - on line 3, due to world series, spots will only air on Monday & Thursday (total n/a \$750). on line 6, spots can only air on Thursday & Monday (total n/a 150). line 10 is n/a due to team NFL in London (N/A \$50). On line 5, n/a due to world series (total n/a \$70). total all n/a is 1,020. I can offer 2 spots in world series (rate of \$500 - 10/25, 10/26, 10/28, 10/29) as well as 1 spot in dr. oz 2-3p. please advise. thanks - tammy	
08/18/16 10:23 AM	BEN WILMETH	New Order - Bayh/Senate	



125 West 55th St
New York, NY 10019

Contract # 25268132

Changes as of: 10/25/2016 at 3:33 PM

Version: Highlighting Revision 8

CPE: 779789/4861

Flight: 10/25/16 - 10/31/16

Station: ETHI

Total \$: \$9,890.00

Agency: BUYING TIME, LLC

Advertiser: Bayh US Senate IN

Market: Terre Haute

Total Spots: 37

650 Massachusetts

Product: Political

Office: WASHINGTON

Total CPP: \$0.00

Ave NW

Agency Order #: 5295853

Primary Demo: Adults 35+

Suite 210

Buyer: Herrick, Cathie

Con Type: POLITICAL/NOTE

Total GRP:

Salesperson: BEN WILMETH

Assistant: BEN WILMETH

Separation:

Competitive Information	
Market Budget:	\$98,900
ETHI Share:	10%
Comment:	
WAVV:	5%
WTHI:	62%
WTWO:	23%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	37	\$9,890.00	N/A
Total	100%	37	\$9,890.00	0.0

Monthly Summary		
Month	Spots	Dollars
2016-Oct	33	\$9,420.00
2016-Nov	4	\$470.00
Total	37	\$9,890.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Revision	10/25/16 3:33 PM	BEN WILMETH	Revised	6		\$3,000.00
Changes: Total Spots from 31 to 37. Calculated Dollars from \$6,890.00 to \$9,890.00, Competitive Market Budget from \$68,900 to \$98,900, User Entered \$ from \$6,890.00 to \$9,890.00, Comments from revised order.						
In 5, 1x na.mg on ln 4						
In 6, 1x na. mg by adding another spot ln 6.ncir to added in 6x World Series on ln 11						
Add = \$3000						
Rev tot = \$9890. Total \$ from \$6,890.00 to \$9,890.00. 1 buyline added or modified.						
Changes: Comments from ADD/Revision						
ADD = 3280						
Rev tot = \$6890 to revised order,						
In 5, 1x na.mg on ln 4						
In 6, 1x na. mg by adding another spot ln 6.ncir. 3 buylines added or modified.						
\$0						
Revision	10/24/16 6:19 PM	CAROLYN ALLAIRE	Confirmed			\$0
Makegood 2	10/24/16 10:57 AM	Tammy Terry	Confirmed			\$0
Changes: Total Spots from 39 to 31. Competitive Market Budget from \$36,100 to \$68,900, User Entered \$ from \$3,610.00 to \$6,890.00, Comments from revised order,						
Lns and spots out of MLB.						
In 3, 3x na						
In 6, 1x na						
In 10, 1x na						
In 5, 1x na.						
mg by lns 11 and 12.ncir to ADD/Revision						
ADD = 3280						
Rev tot = \$6890. 11 buylines added or modified.						
Revision	10/22/16 6:09 PM	BEN WILMETH	Confirmed	10		\$-400.00

KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25268132	Changes as of: 10/25/2016 at 3:33 PM	Version: Highlighting Revision 8	Total \$: \$9,890.00
CPE: 779/789/4861	Flight: 10/25/16 - 10/31/16	Station: ETHI	Total Spots: 37
Agency: BUYING TIME, LLC	Advertiser: Bayh US Senate IN	Market: Terre Haute	Total CPP: \$0.00
650 Massachusetts AVE NW Suite 210 Washington, DC 20001	Product: Political	Office: WASHINGTON	
Agency Order #: 5295853	Buyer: Herrick, Cathie	Primary Demo: Adults 35+	Total GRP:
Salesperson: BEN WILMETH	202-872-5880	Con Type: POLITICAL/VOTE	Separation:
		Assistant: BEN WILMETH	
		202-872-5880	

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg Contract \$ Comment
Revision	10/22/16 6:02 PM	GOTOSTRATAbwilmeth	Confirmed	2		\$400.00 \$7,290.00 Changes: Schedule Dates from Tue Oct 25 2016 00:00:00 GMT-0400, Wed Oct 26 2016 00:00:00 GMT-0400, Thu Oct 27 2016 00:00:00 GMT-0400, Fri Oct 28 2016 00:00:00 GMT-0400, Sat Oct 29 2016 00:00:00 GMT-0400, Sun Oct 30 2016 00:00:00 GMT-0400, Mon Oct 31 2016 00:00:00 GMT-0400 to Tue Oct 25 2016 00:00:00 GMT-0400, Wed Oct 26 2016 00:00:00 GMT-0400, Thu Oct 27 2016 00:00:00 GMT-0400, Fri Oct 28 2016 00:00:00 GMT-0400, Sat Oct 29 2016 00:00:00 GMT-0400, Sun Oct 30 2016 00:00:00 GMT-0400, Mon Oct 31 2016 00:00:00 GMT-0400. 2 buylines added or modified.
Revision	10/22/16 6:02 PM	GOTOSTRATAbwilmeth	Confirmed	23	1	\$3,280.00 \$6,890.00 Changes: Total \$ from \$3,610.00 to \$6,890.00. Total Spots from 17 to 39. 9 buylines added or modified. Changes: Total Spots from 20 to 17. Comments from New Order - Bayh/Senate to revised order.
						Lns and spots out dt MLB. Ln 3. 3x na Ln 6. 1x na Ln 10. 1x na Ln 5. 1x na.
Revision	9/29/16 4:26 PM	CAROLYN ALLAIRE	Confirmed		3	\$0 \$3,610.00 mg by lns 11 and 12. nciot. 6 buylines added or modified.
Makegood 1	9/29/16 3:06 PM	Tammy Terry	Confirmed			\$0 \$3,610.00 Changes: Total GIMPs to 0.
Revision	8/18/16 10:23 AM	BEN WILMETH	Confirmed			\$0 \$3,610.00 Changes: 1 buyline added or modified.
Revision	8/16/16 10:32 AM	BEN WILMETH	Confirmed		1	\$0 \$3,610.00 Changes: User Entered \$ from \$0.00 to \$3,610.00. Demo Meta to [R16]. Total Spots from 21 to 20. Comments from to New Order - Bayh/Senate. 2 buylines added or modified.
New	8/16/16 10:16 AM	BEN WILMETH	New	21		\$3,610.00 \$3,610.00

Non-Discrimination Policy PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.